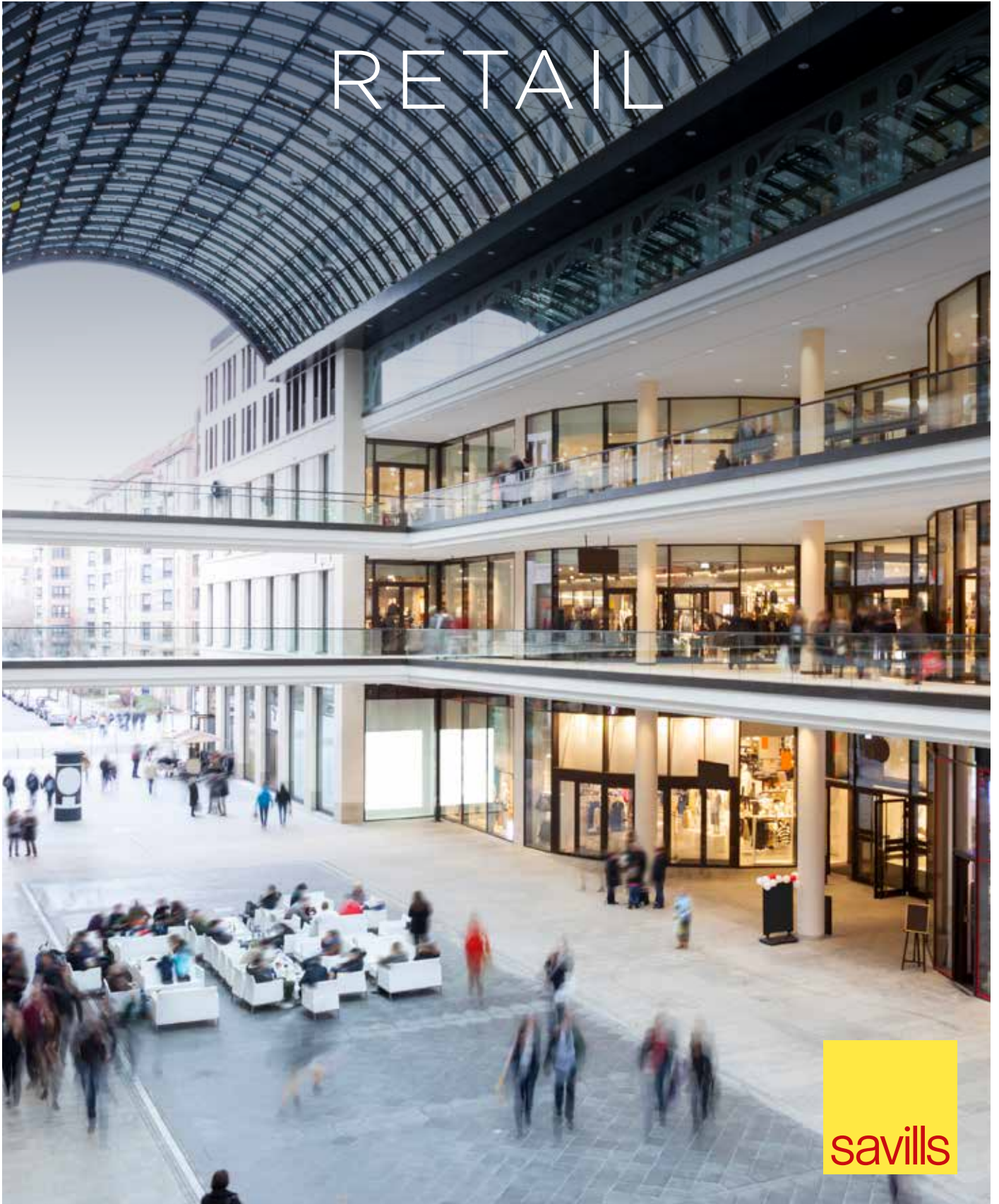


EMEA

RETAIL



EMEA RETAIL

Comprehensive regional coverage combining market intelligence with local knowledge and holistic expertise of all formats of retail property.

Savills has over 120 retail experts covering all aspects of retail property through 45 offices across EMEA. They are all supported by our cross border and prime global teams, who ensure we deliver a fully integrated and consistent service offering. This coverage is now bolstered through our strategic alliance with SRS, the largest retail focused property advisor in the United States. Our market leading research, data and insight teams take a forward-looking approach that draws on our experiences from across all real estate sectors and they leverage technology and multi-source data to form the foundations of our brokerage and advisory services.

Trends were already advancing, but too often ignored. Our aim is to be ahead of these trends, using our global presence and entrepreneurial team spirit, to give you, our clients, the best

possible insights into what the future holds for the retail consumer and property markets.

We advise owners, occupiers, developers, lenders and investors with a range of services including, acquisitions, sales and leasing, funding, investment, planning and development, building consultancy, project management and lease consultancy.

Savills EMEA retail team advise some of the most exciting and progressive companies in the sector and also have expertise in a range of specialist markets including high street agency, acquisitions and corporate advisory, shopping centre leasing and development, re-purposing initiatives, out of town leasing, development consultancy and landlord and tenant advisory.



OVER
120

RETAIL EXPERTS
ACROSS EMEA



OVER
122 million






SQ FT OF RETAIL SPACE
UNDER MANAGEMENT



OVER
€2.5 billion

OF RETAIL SPACE TRADED
IN THE LAST 24 MONTHS

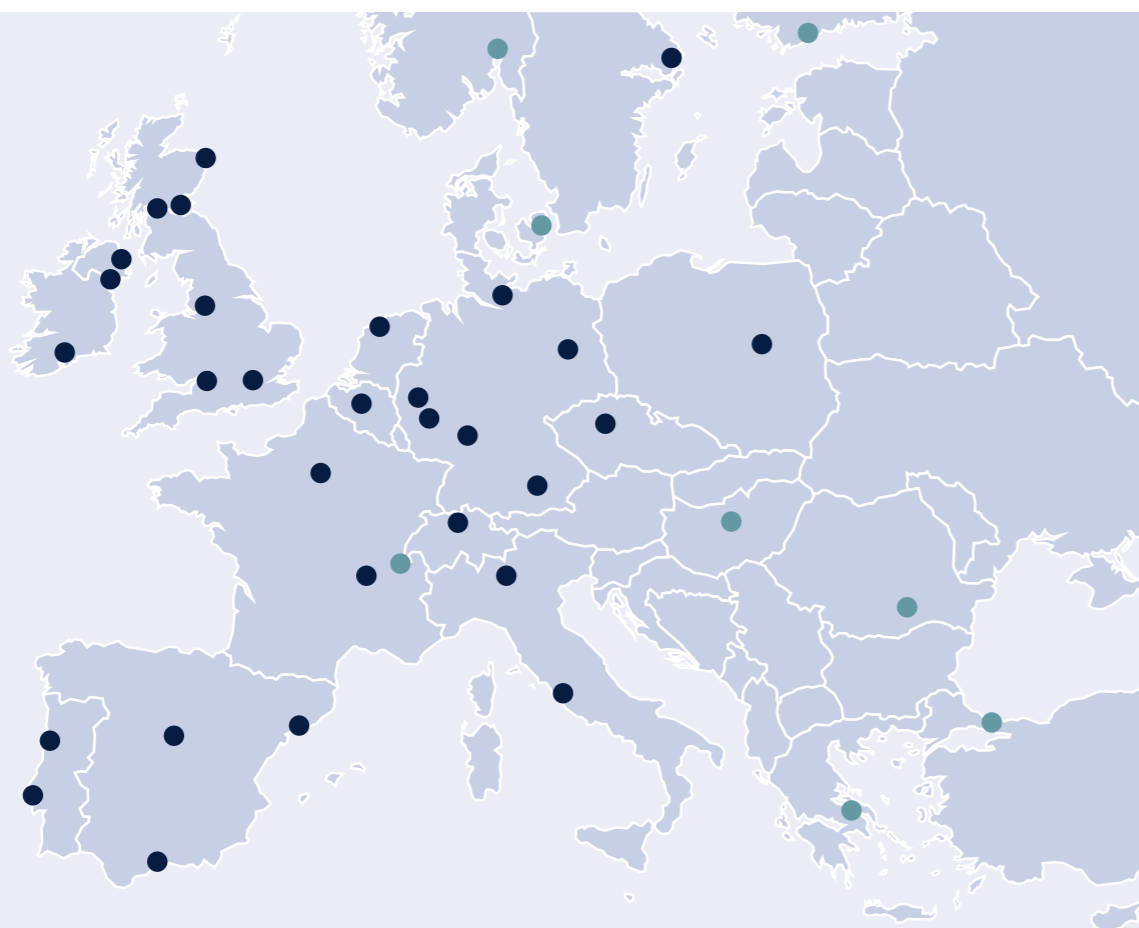
OUR SERVICES

ACQUISITIONS		ESG	PLANNING & DEVELOPMENT
SALES & LEASING	FUNDING	INVESTMENT	RE-PURPOSING
	BUILDING CONSULTANCY	PROJECT MANAGEMENT	
LEASE CONSULTANCY			PROPERTY & ASSET MANAGEMENT
STRATEGIC ADVISORY		MIXED USE DEVELOPMENT	LEISURE AND FOOD & BEVERAGE

RETAIL MARKET COVERAGE

RETAIL
7
OFFICES IN THE UK

RETAIL
45
OFFICES ACROSS EMEA



- Aberdeen
- Abu Dhabi
- Amsterdam
- Athens
- Barcelona
- Belfast
- Berlin
- Bristol
- Brussels
- Bucharest
- Budapest
- Cairo
- Cologne
- Copenhagen
- Cork
- Dubai
- Dublin
- Dusseldorf
- Edinburgh
- Frankfurt
- Geneva
- Glasgow
- Hamburg
- Helsinki
- Istanbul
- Lisbon
- London
- Lyon
- Madrid
- Malaga
- Manama
- Manchester
- Milan
- Munich
- Muscat
- Oslo
- Paris
- Porto
- Prague
- Riyadh
- Rome
- Sharjah
- Stockholm
- Warsaw
- Zurich
- *Associate Offices*



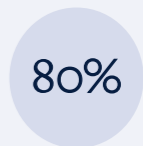
RESEARCH DATA & INSIGHT

Savills Research consists of 60 dedicated researchers across EMEA to provide analysis and insight at a pan regional, national and local level, to help forecast market trends and growth opportunities.

This provides the retail teams across EMEA with the most up-to-date market data to support decision making. The team produces both market reports and thought leadership outlooks, as well as bespoke consultancy and market intelligence for clients.



Retail re-pricing continues, bringing buyers back to the sector, whether for the current use or repurposing.



Not all retail segments are suffering the same impact from the rise of e-commerce. At least 80% of shopping is still taking place in physical space.



Food, athleisure, toys, pharmacies, furniture retailers and luxury streets are showing more resilience in the current, challenging market conditions.



Retail investment activity continues to be driven by value-add opportunities and sale and leaseback opportunities in 2021.



Recent investor focus has been on convenience and discount retail such as supermarkets in densely populated areas and accessible retail warehouses.



Since Covid-19, retailers have had to re-engage with local consumers and not rely on tourism, whilst landlords have had to adapt lease structures and how they charge their tenants.

To read our latest insights and reports, please visit: www.savills.com/research



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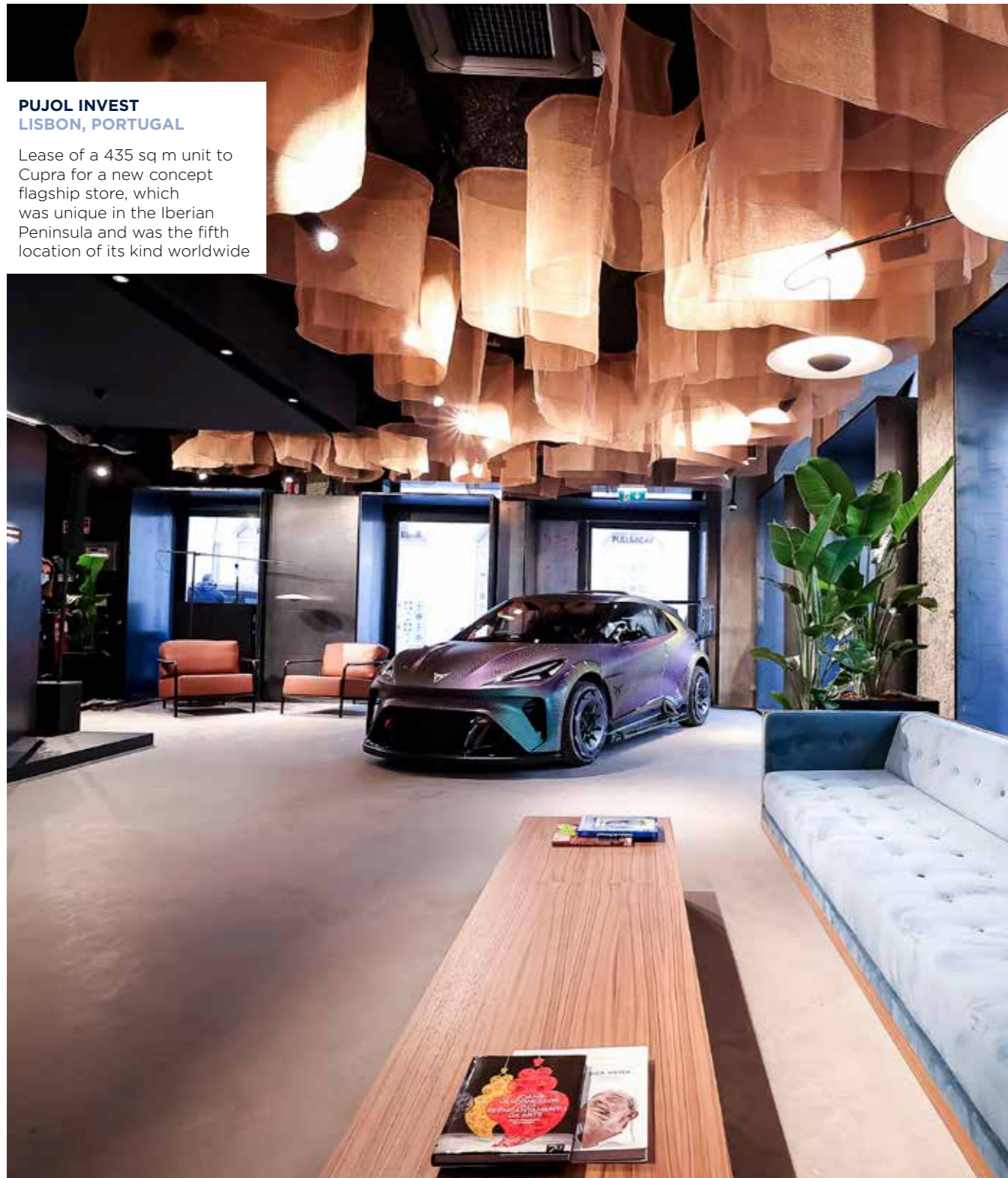


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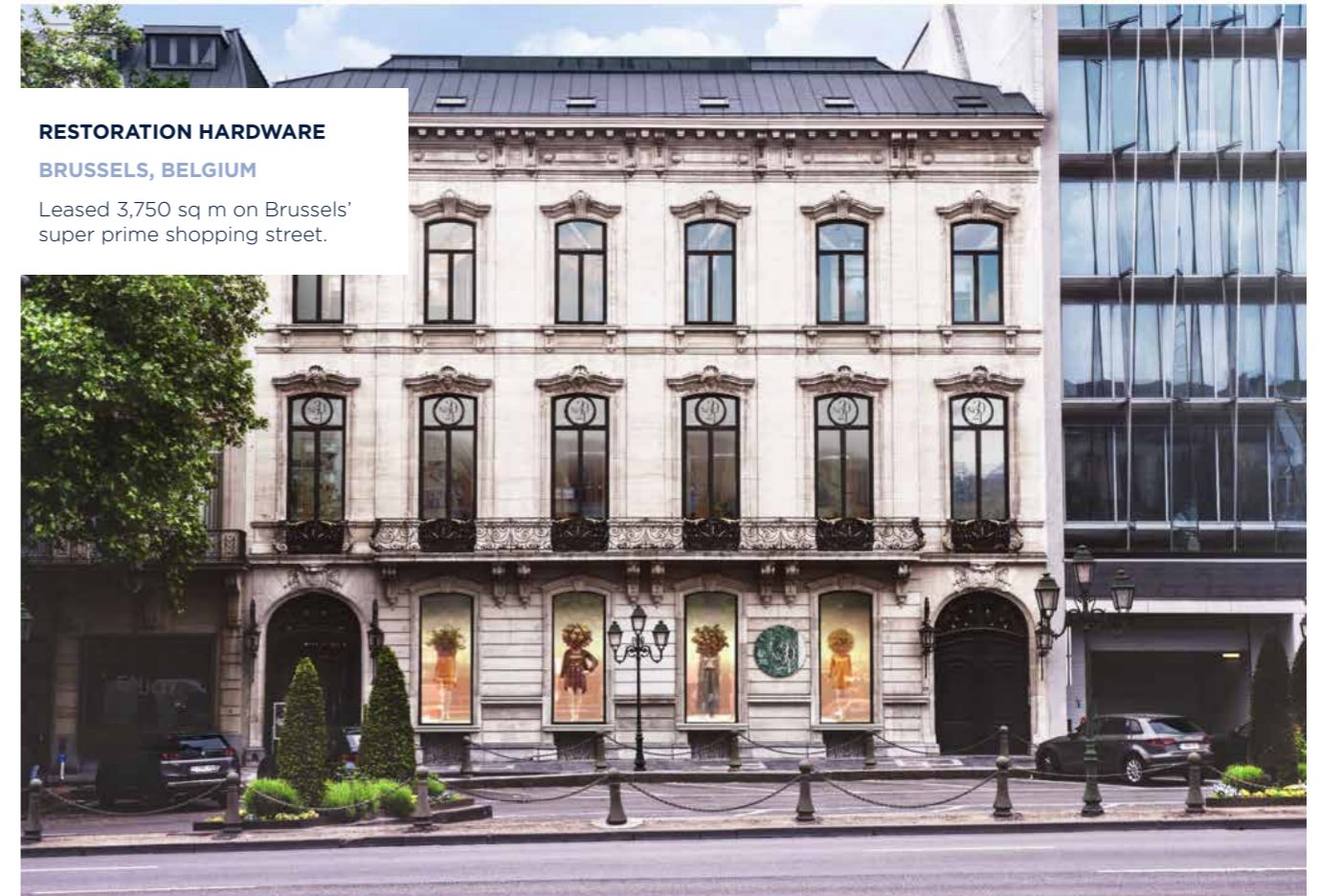
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CASE STUDIES



**PUJOL INVEST
LISBON, PORTUGAL**

Lease of a 435 sq m unit to Cupra for a new concept flagship store, which was unique in the Iberian Peninsula and was the fifth location of its kind worldwide



**RESTORATION HARDWARE
BRUSSELS, BELGIUM**

Leased 3,750 sq m on Brussels' super prime shopping street.



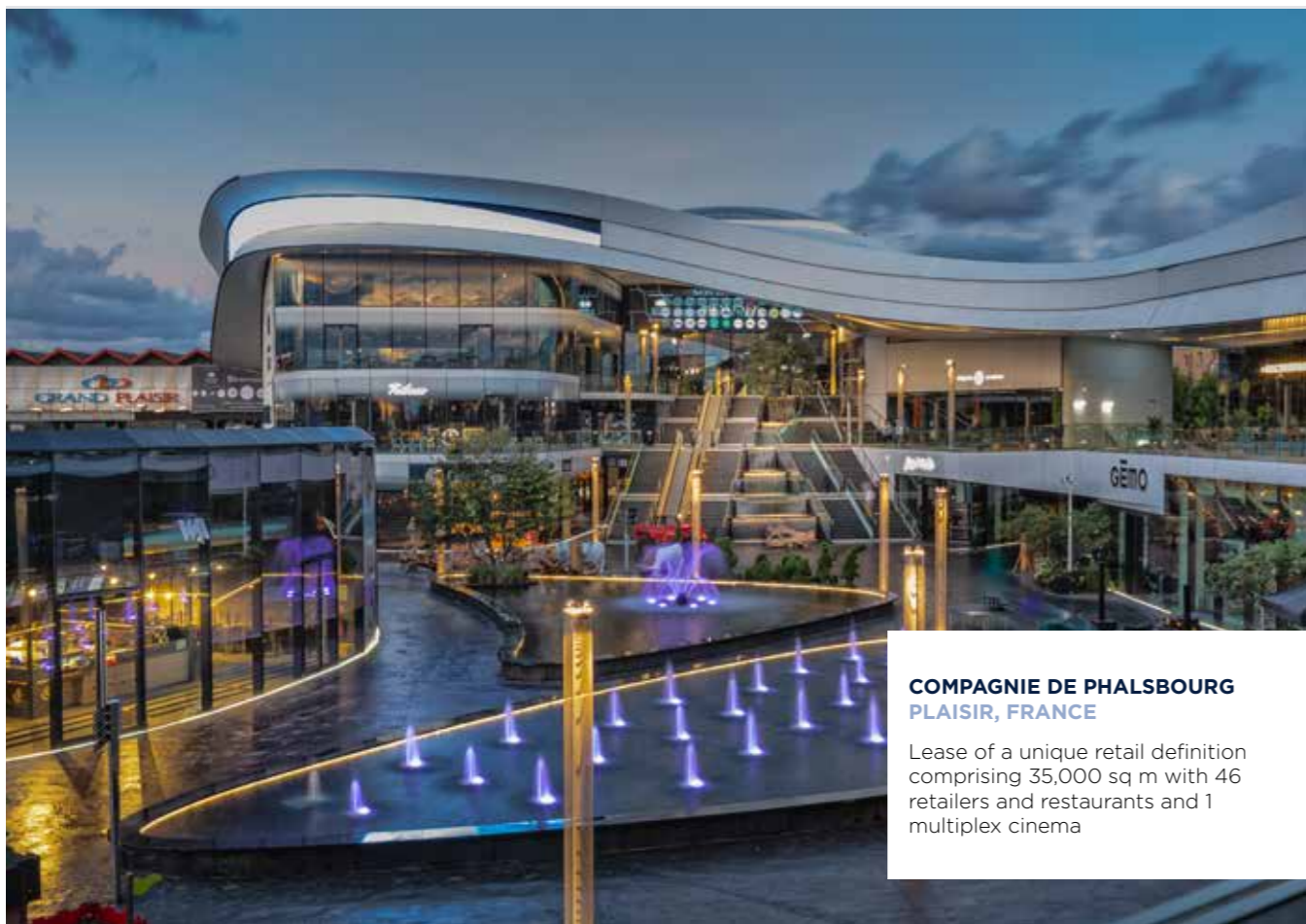
**PRIMARK
BELFAST, NORTHERN IRELAND**

Acquisition and site assembly to facilitate the development and extension to a new 13,000 sq.ft flagship store.



**MANGO
RICCIONE,
ITALY**

New lease of
372 sq m



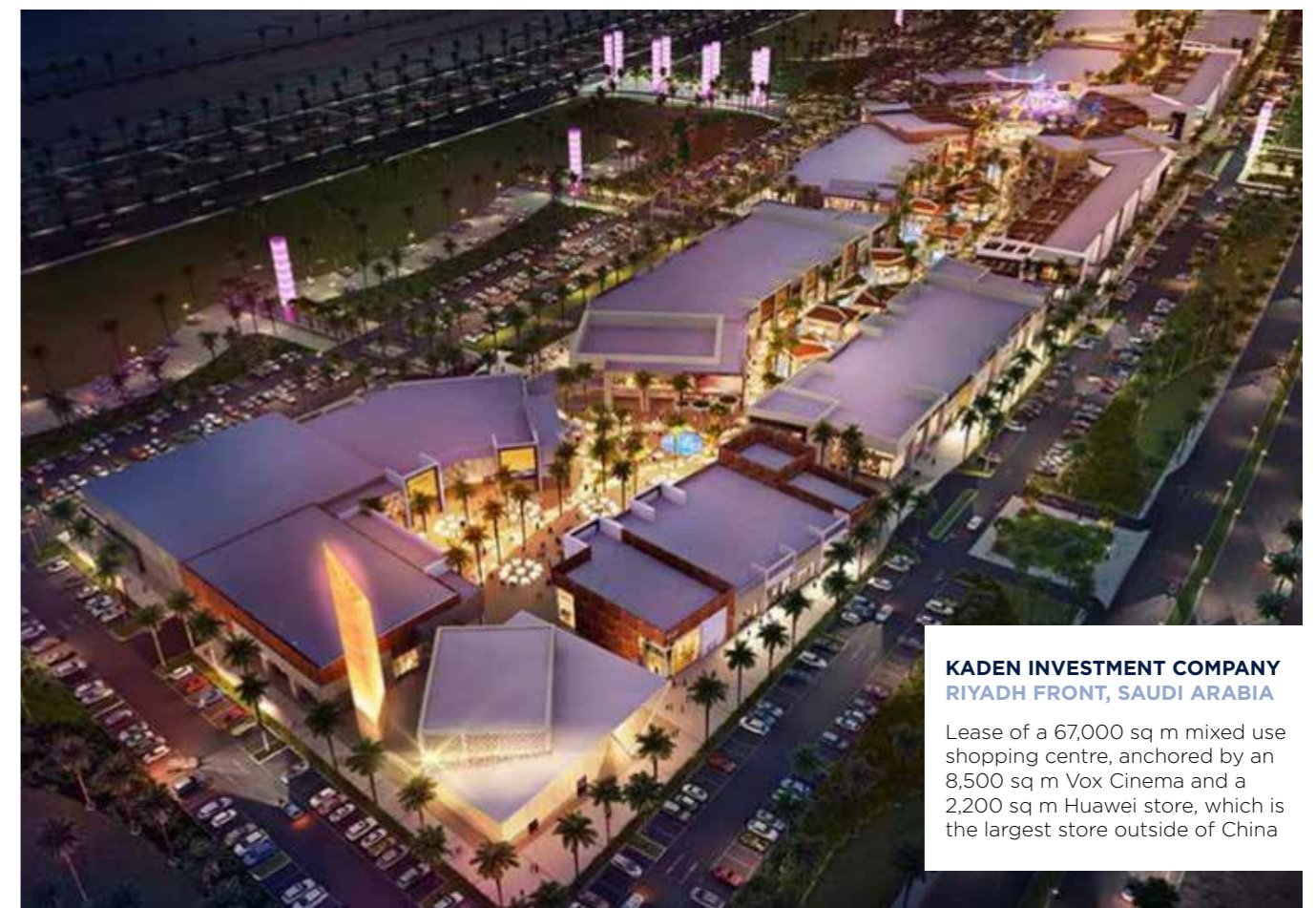
**COMPAGNIE DE PHALSBOURG
PLAISIR, FRANCE**

Lease of a unique retail definition comprising 35,000 sq m with 46 retailers and restaurants and 1 multiplex cinema



**POLO RALPH LAUREN
BERLIN, GERMANY**

Leased approx. 400 sq m for a brand new flagship store



**KADEN INVESTMENT COMPANY
RIYADH FRONT, SAUDI ARABIA**

Lease of a 67,000 sq m mixed use shopping centre, anchored by an 8,500 sq m Vox Cinema and a 2,200 sq m Huawei store, which is the largest store outside of China



EL&N CAFÉ
DUSSELDORF, GERMANY

Leased first German store of approx. 260 sq m



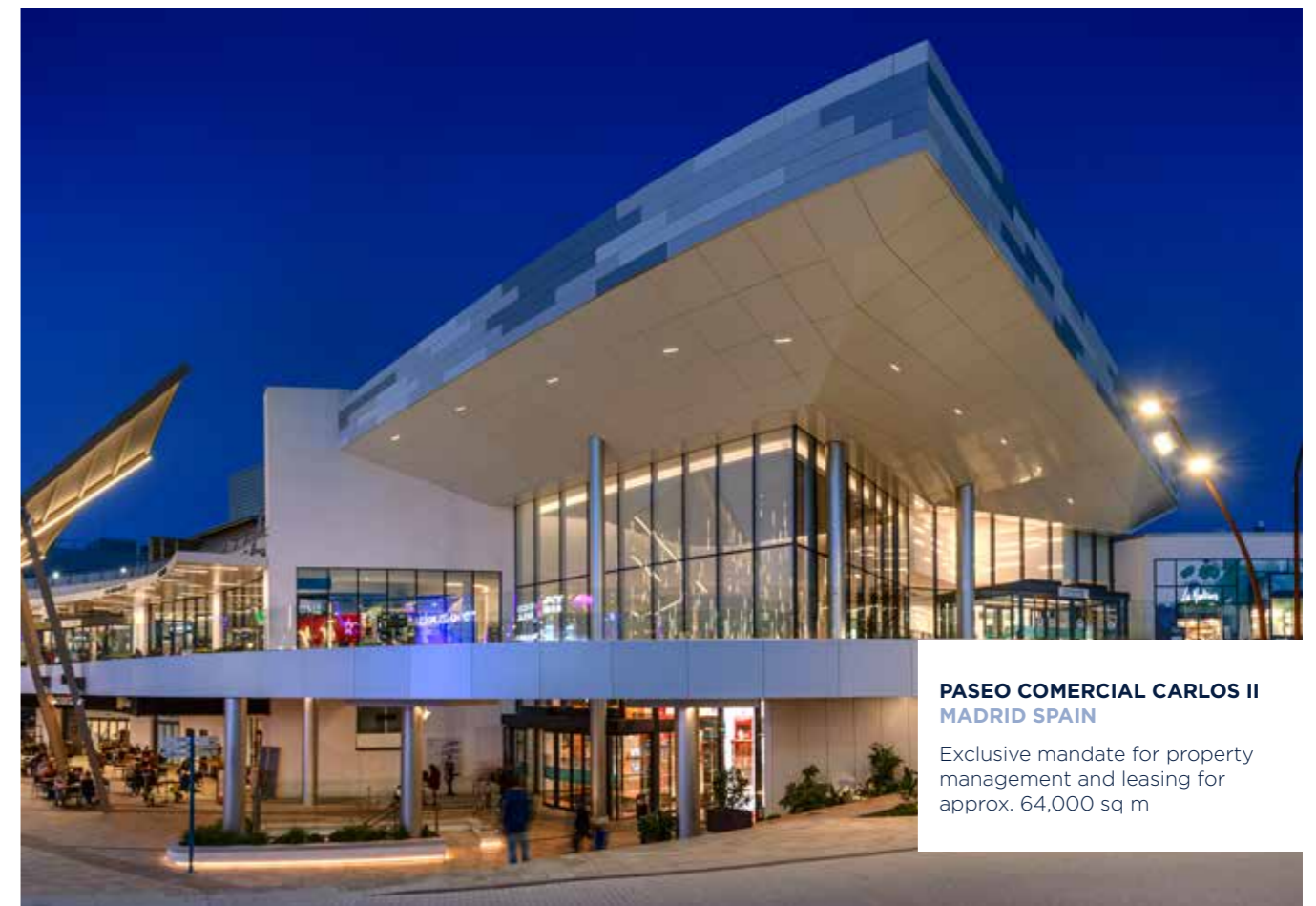
RESTORATION HARDWARE
MILAN, ITALY

Leasing of the first Italian Restoration Hardware store



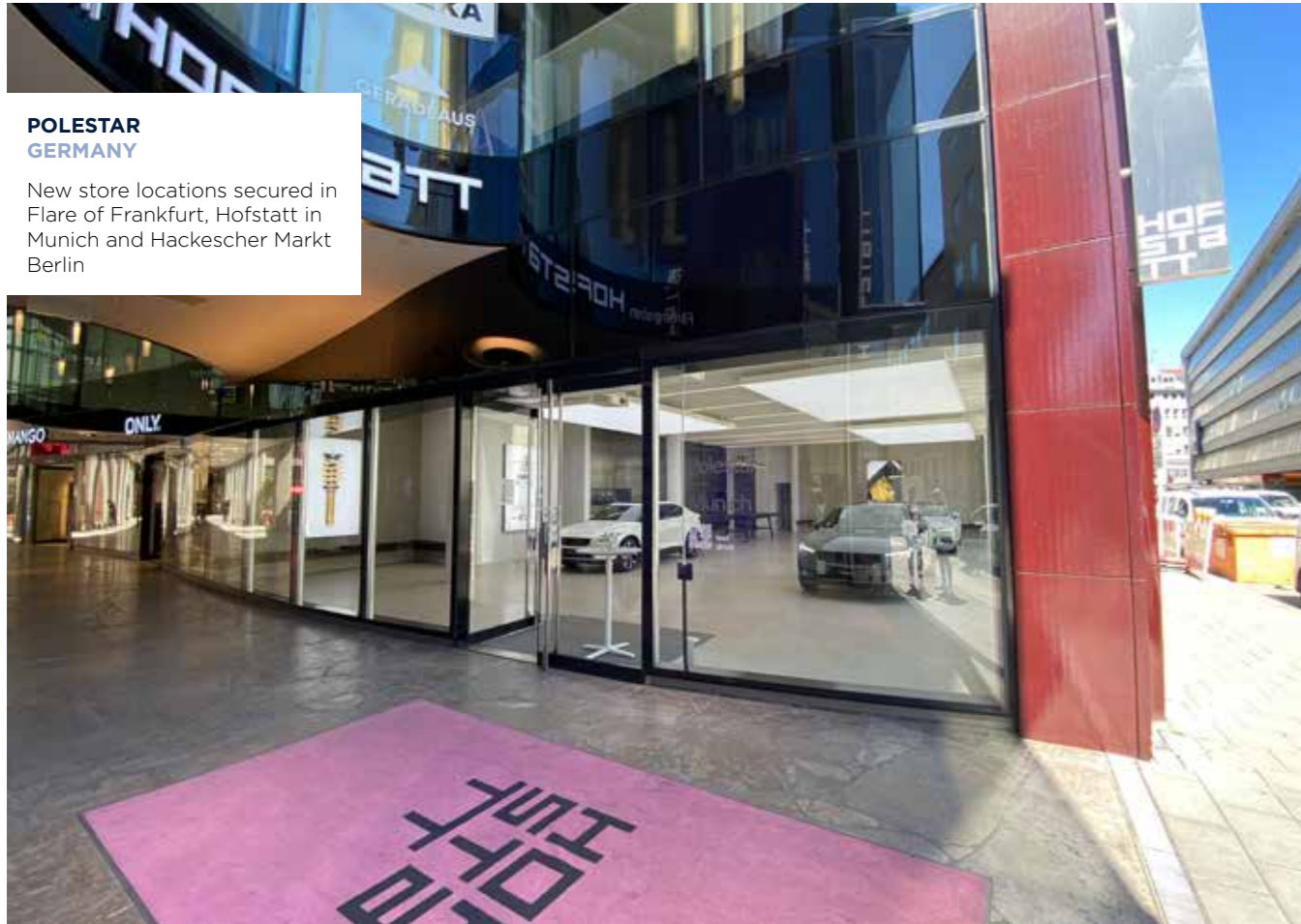
HINES
LONDON, UNITED KINGDOM

Acquired an investor and disposed of the flagship retail leases



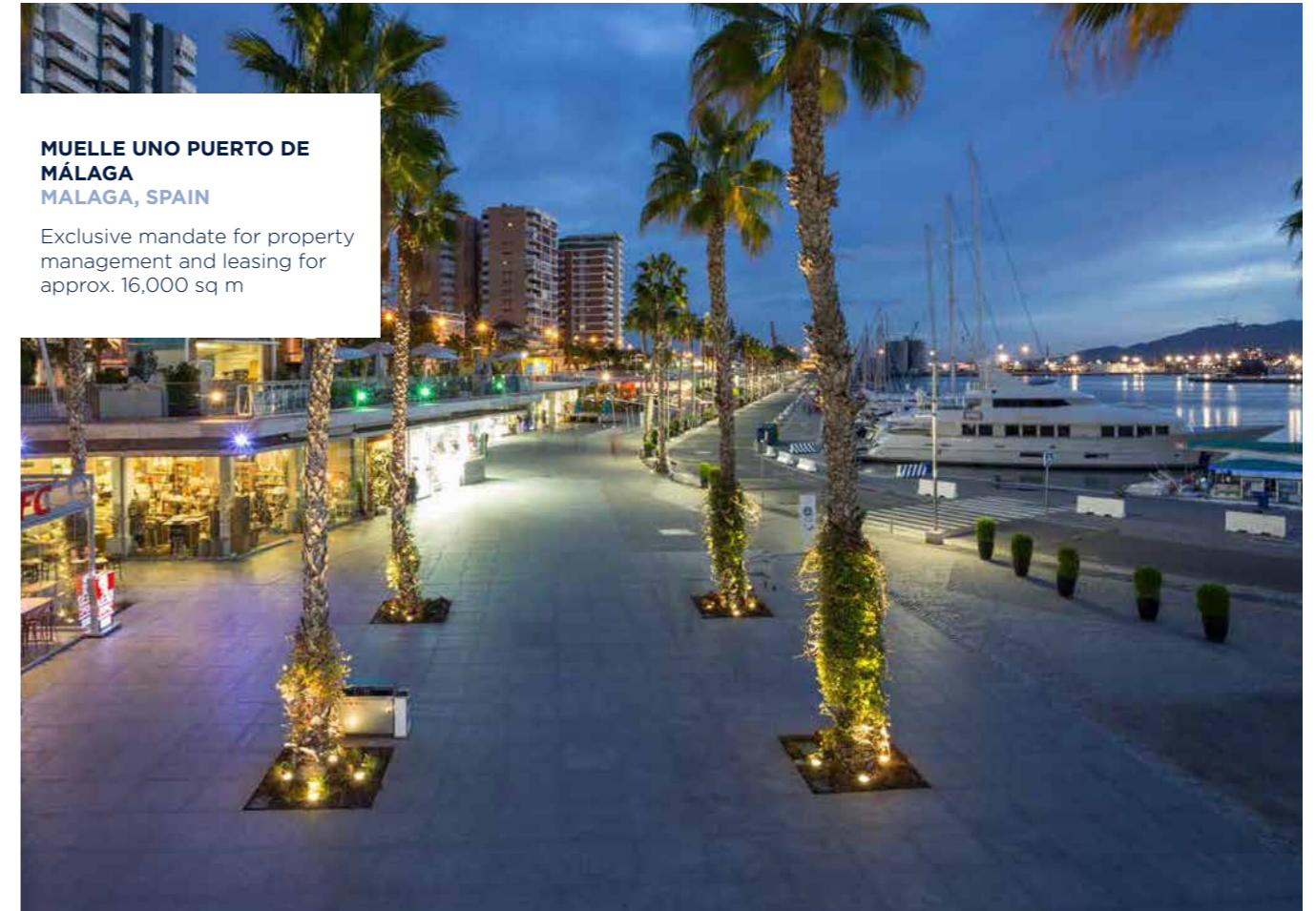
PASEO COMERCIAL CARLOS II
MADRID SPAIN

Exclusive mandate for property management and leasing for approx. 64,000 sq m



**POLESTAR
GERMANY**

New store locations secured in Flare of Frankfurt, Hofstatt in Munich and Hackescher Markt Berlin



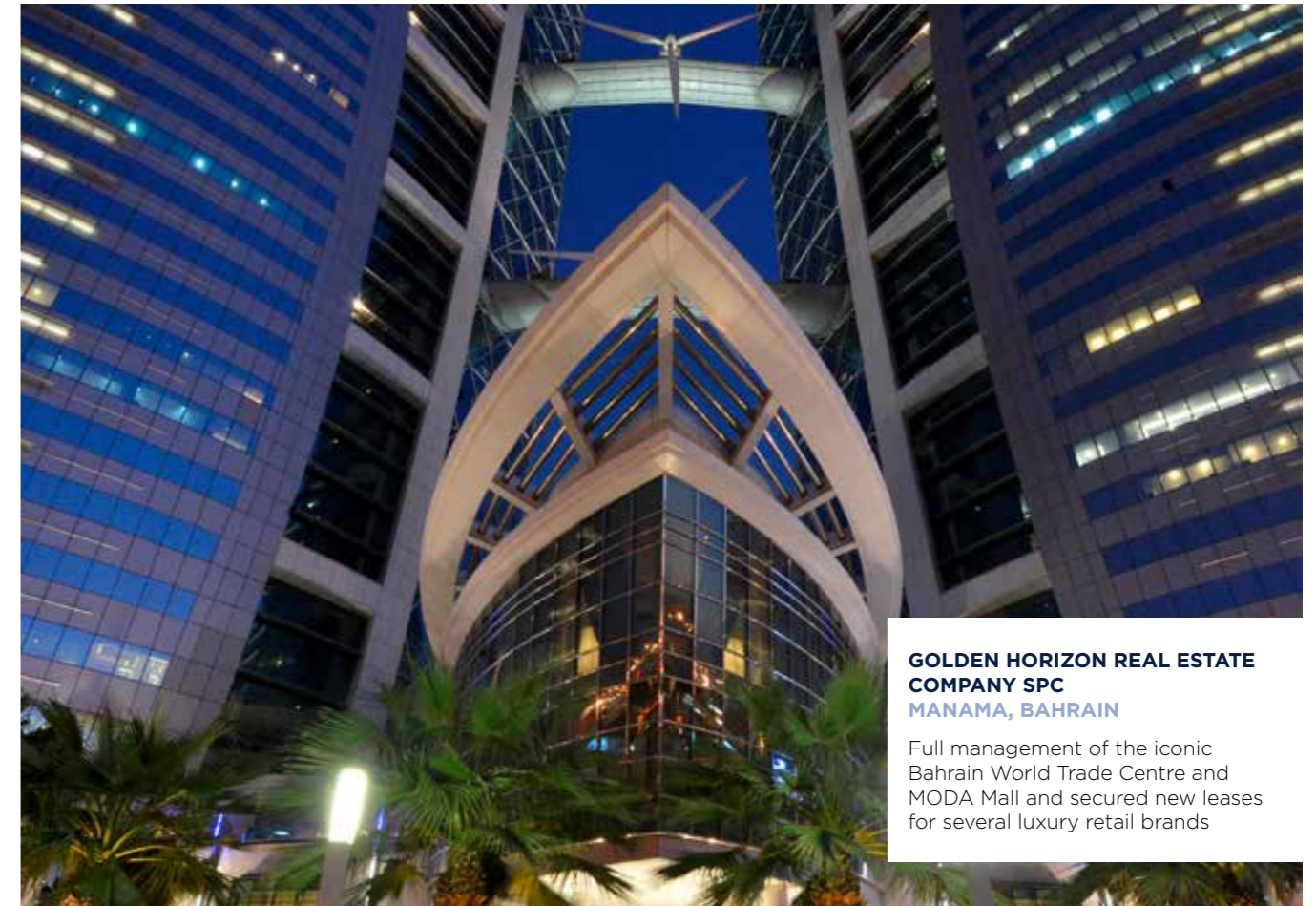
**MUELLE UNO PUERTO DE MÁLAGA
MÁLAGA, SPAIN**

Exclusive mandate for property management and leasing for approx. 16,000 sq m



**FOOT LOCKER
PISA, ITALY**

New lease of 345 sq m



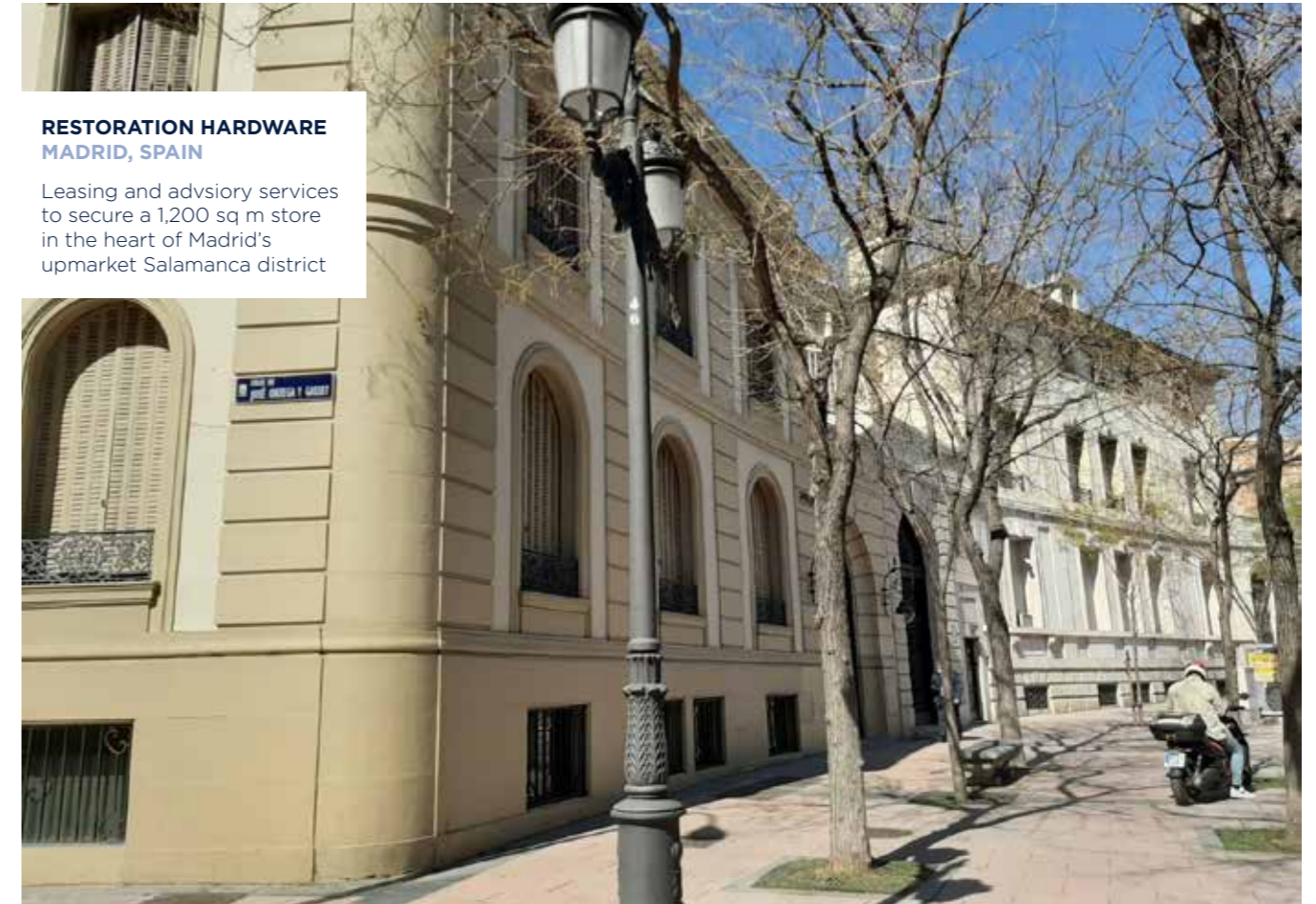
**GOLDEN HORIZON REAL ESTATE
COMPANY SPC
MANAMA, BAHRAIN**

Full management of the iconic Bahrain World Trade Centre and MODA Mall and secured new leases for several luxury retail brands



**PROWINKO
LISBON, PORTUGAL**

200 sq m leased to American Vintage in Av. da Liberdade, the most exclusive location for luxury brands in Lisbon. The unit was located in a traditional building and was refurbished throughout



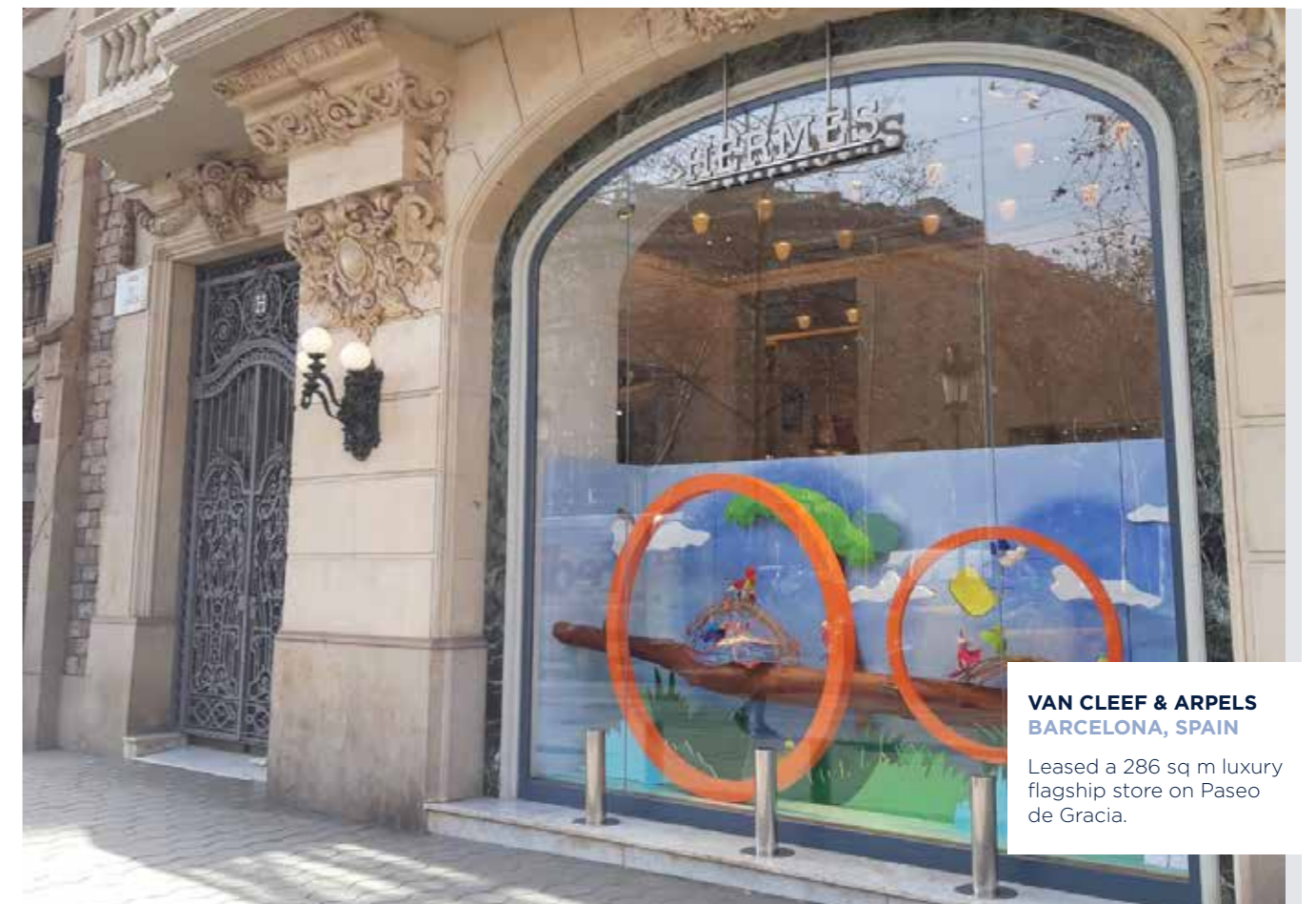
**RESTORATION HARDWARE
MADRID, SPAIN**

Leasing and advisory services to secure a 1,200 sq m store in the heart of Madrid's upmarket Salamanca district



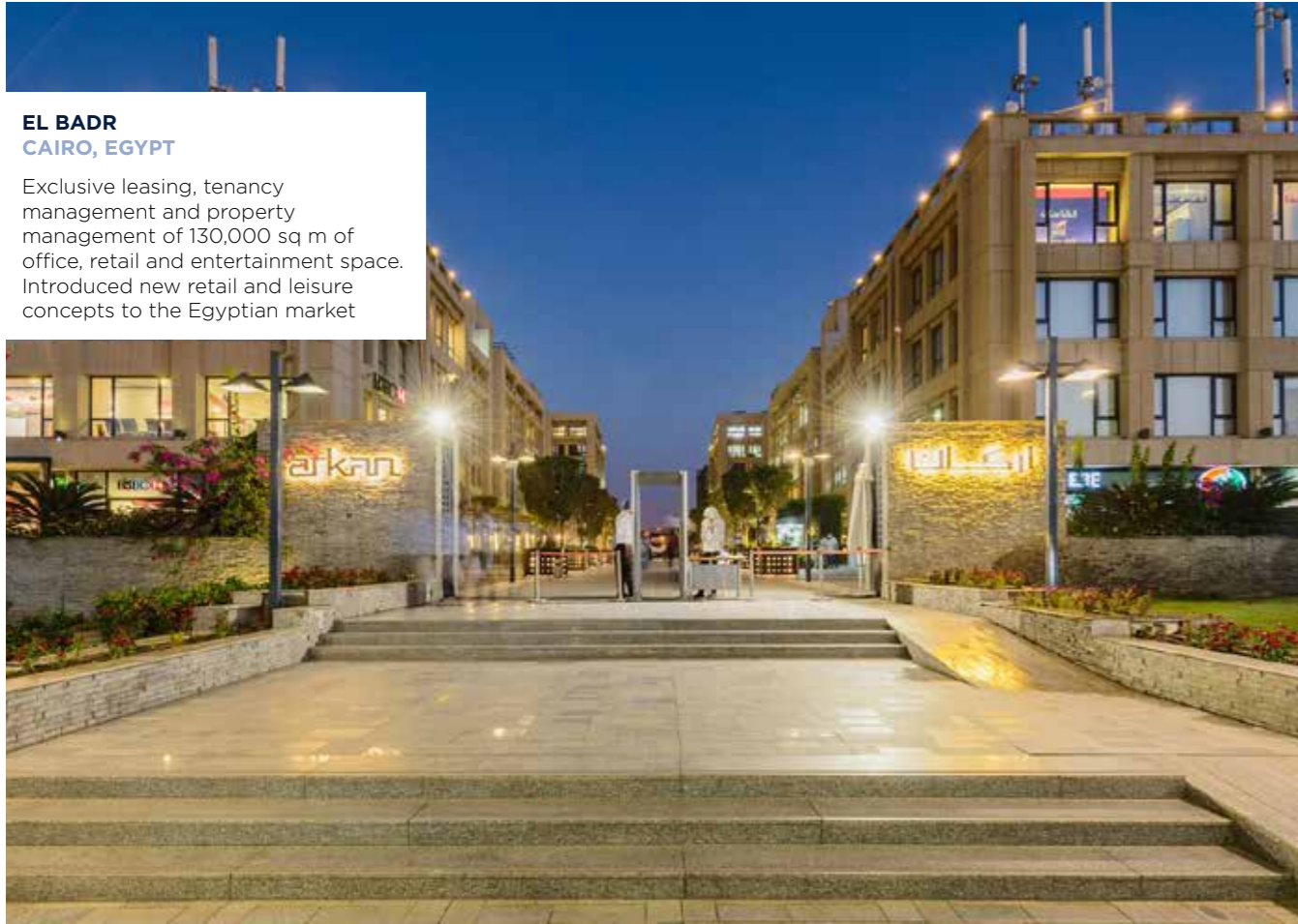
**MERCATO CORSO
SARDEGNA
GENOVA, ITALY**

7,700 sq m urban shopping centre



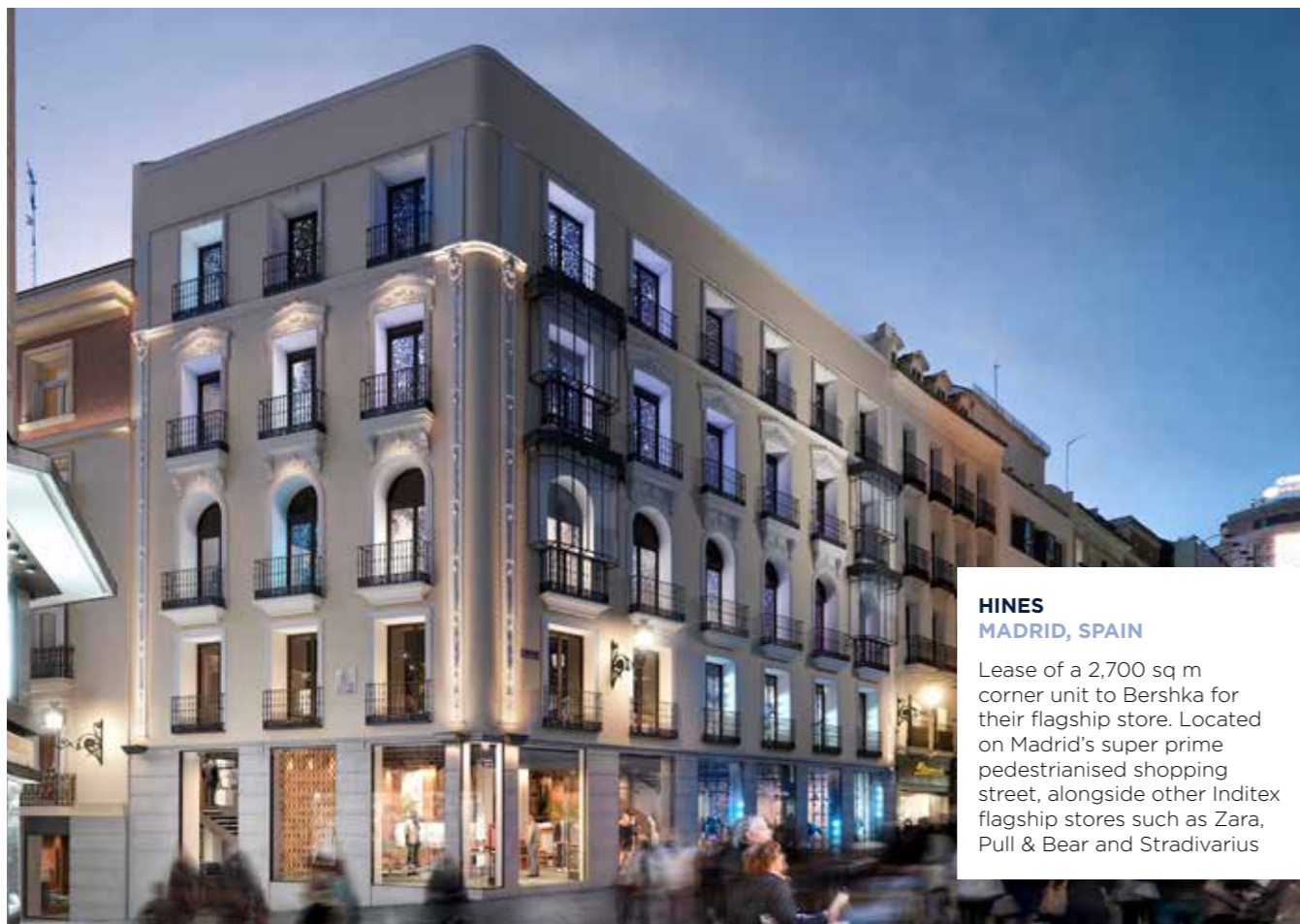
**VAN CLEEF & ARPELS
BARCELONA, SPAIN**

Leased a 286 sq m luxury flagship store on Paseo de Gracia.



**EL BADR
CAIRO, EGYPT**

Exclusive leasing, tenancy management and property management of 130,000 sq m of office, retail and entertainment space. Introduced new retail and leisure concepts to the Egyptian market



**HINES
MADRID, SPAIN**

Lease of a 2,700 sq m corner unit to Bershka for their flagship store. Located on Madrid's super prime pedestrianised shopping street, alongside other Inditex flagship stores such as Zara, Pull & Bear and Stradivarius



**HAMMERSON
DUBLIN, IRELAND**

New lease of 5,850 sq m to luxury department store

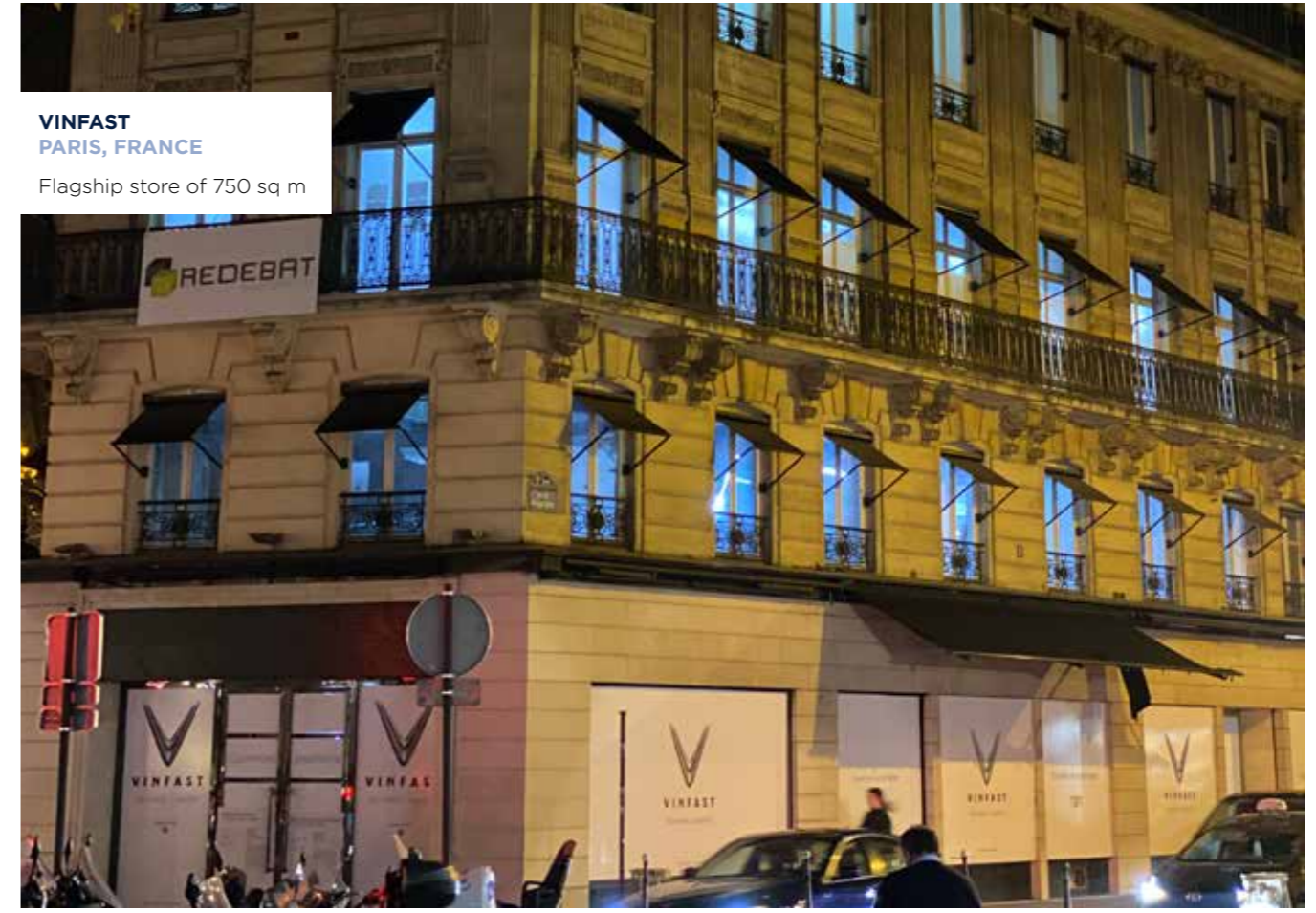


**KAUFLAND, LIDL AND
HORNBAACH
BUCHAREST, ROMANIA**

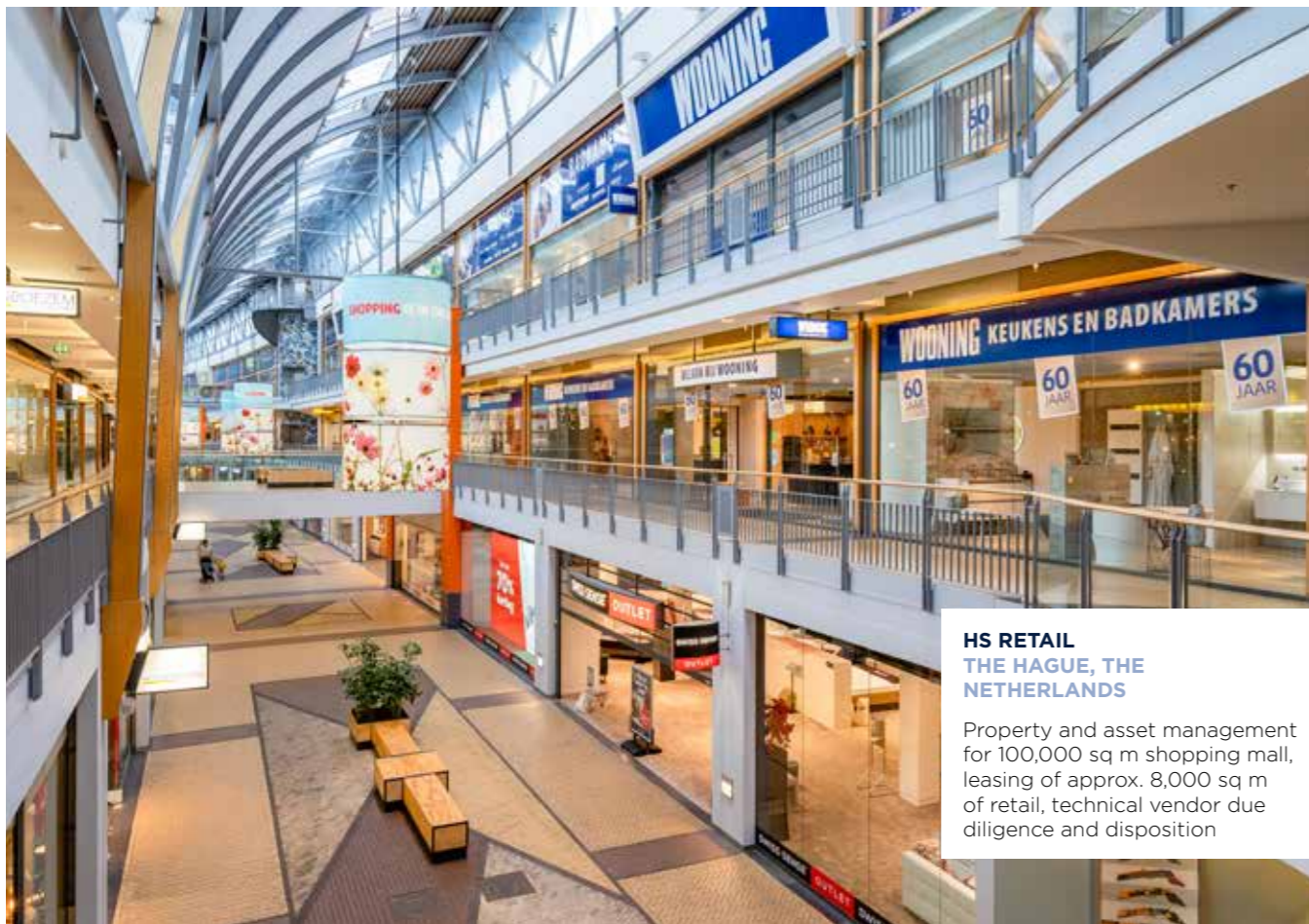
Sourced buyer and conducted disposal for 3 occupiers for one of the biggest retail sites in Bucharest comprising 80,789 sq m



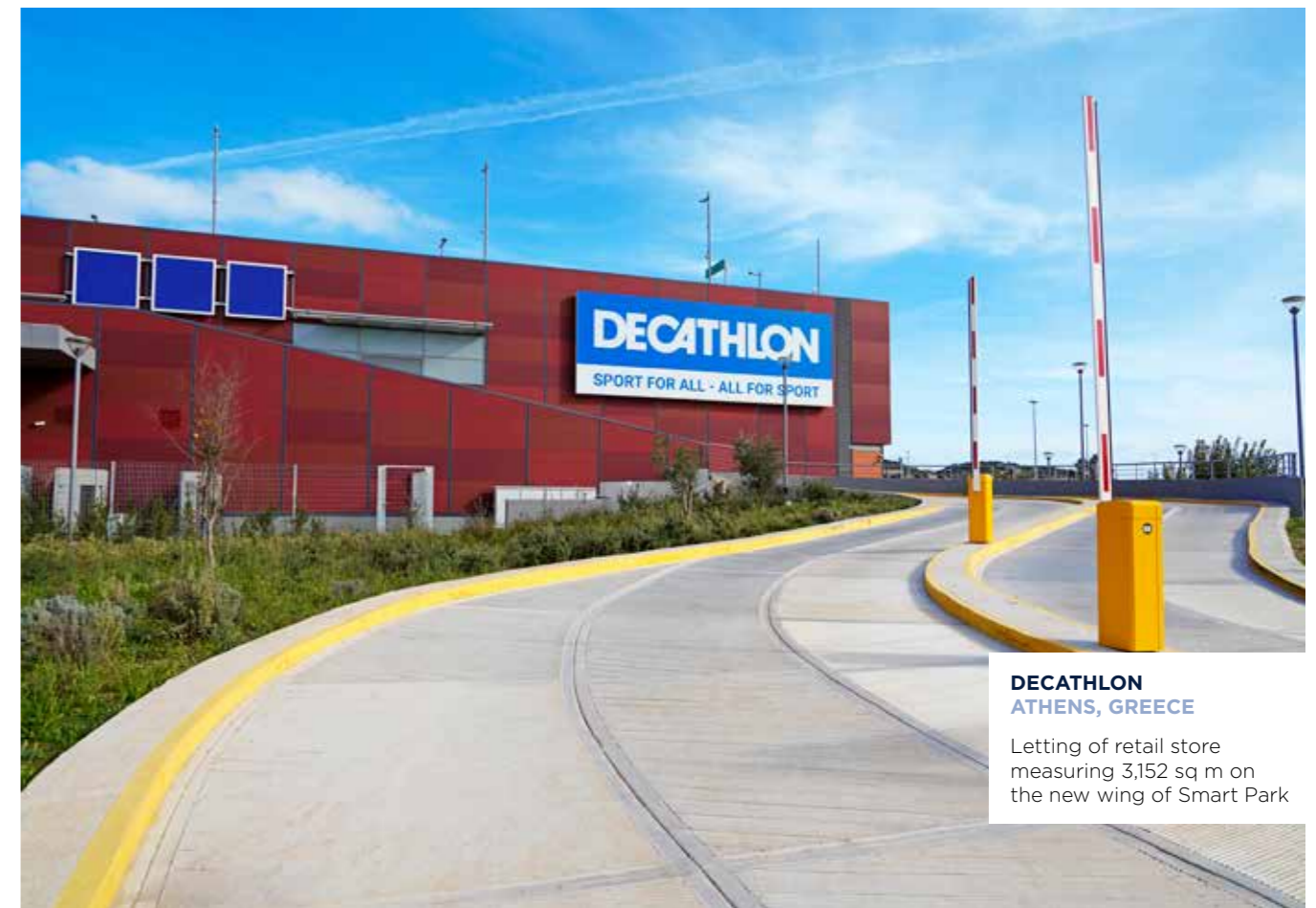
**JSC PROPERTIES
DUBLIN, IRELAND**
Long term lease agreed on a 220 sq m store for a fashion retailer, further strengthening the reputation of the shopping centre



**VINFAST
PARIS, FRANCE**
Flagship store of 750 sq m



**HS RETAIL
THE HAGUE, THE
NETHERLANDS**
Property and asset management for 100,000 sq m shopping mall, leasing of approx. 8,000 sq m of retail, technical vendor due diligence and disposition



**DECATHLON
ATHENS, GREECE**
Letting of retail store measuring 3,152 sq m on the new wing of Smart Park

OUR GLOBAL RETAIL LEADERSHIP TEAM

A collective of leading retail experts and thought leaders from across our global retail business

The team continues to focus on core business within their home markets, as well as work together on new flagship instructions in other key global cities, acting on behalf of both key landlords and retailers. For more information, please visit: savills.com/pgrt

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